

Date: 28th July 2026

To,

Shri. G.S.Naidu
Chief Operating Officer
HTL Ltd
57, GST Road,
Guindy,
Chennai - 600032

Subject: Request for renewal of the MMU project at Chennai and Financial Proposal for Period of Three Years

Dear Sir,

At the outset, we would like to express our sincere gratitude to **HTL Ltd** for considering Wockhardt Foundation as a valued partner in furthering the vision of HTL and the HFCL Group to provide free primary healthcare services to the poor, weak, and needy.

Over the past **three years of continuous MMU operations**, the project has made a meaningful impact by serving **more than 76,012 direct beneficiaries** in the **community** through sustained health awareness sessions, disease prevention education, hygiene promotion, and behaviour change communication activities.

We have consistently received encouraging feedback from the community and local leaders, appreciating the quality, accessibility, and reliability of healthcare services delivered through the HTL-supported MMU. This intervention has resulted in a **significant positive shift in the healthcare landscape of the region**, which previously had very limited access to primary medical services.

We would also like to highlight that the current **Memorandum of Understanding (MoU)** for the project is scheduled to expire on **1st August 2026**. In this regard, we humbly seek your kind consent for the **renewal and extension of the MoU**, enabling continued delivery of uninterrupted healthcare services to the underserved communities of Chennai.

As discussed, please find below the **proposed budget for the next three financial years**, namely **FY 2026-27, FY 2027-28, and FY 2028-29**, for your kind perusal and consideration:

Sr. No.	Particulars	Per Month (In Rs.)	FY 2026-27 (2nd August'26- 1st August'27) (In Rs.)	FY 2027-28 (2nd August'27- 1st August'28) (In Rs.)	FY 2028-29 (2nd August'28- 1st August'29) (In Rs.)	Total
1	Van Maintenance & GPS	₹ 5,500.00	₹ 66,000.00	₹ 66,000.00	₹ 66,000.00	₹ 198,000.00
2	Manpower (Doctor, Pharmacist, Lab Technician, Coordinator, Driver)	₹ 110,000.00	₹ 1,320,000.00	₹ 1,320,000.00	₹ 1,320,000.00	₹ 3,960,000.00
3	Awareness	₹ 6,000.00	₹ 72,000.00	₹ 72,000.00	₹ 72,000.00	₹ 216,000.00
4	Medicines, Diagnostics, Lab Reagents	₹ 70,000.00	₹ 840,000.00	₹ 840,000.00	₹ 840,000.00	₹ 2,520,000.00
5	Van Fuel	₹ 13,000.00	₹ 156,000.00	₹ 156,000.00	₹ 156,000.00	₹ 468,000.00
6	Quality Audit	₹ 1,000.00	₹ 12,000.00	₹ 12,000.00	₹ 12,000.00	₹ 36,000.00
7	Fitness Test			₹ 17,000.00		₹ 17,000.00
8	Annual Road Tax		₹ 10,000.00	₹ 10,000.00	₹ 10,000.00	₹ 30,000.00
9	Insurance		₹ 11,000.00	₹ 11,000.00	₹ 11,000.00	₹ 33,000.00
10	Van Branding		₹ 50,000.00	-		₹ 50,000.00
12	Administration	₹ 22,605.00	₹ 271,260.00	₹ 271,260.00	₹ 271,260.00	₹ 813,780.00
Total budget for 1 van		₹ 228,105.00	₹ 2,808,260.00	₹ 2,775,260.00	₹ 2,758,260.00	₹ 8,341,780.00

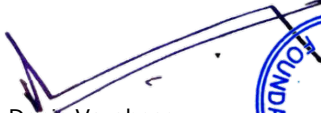
- Size of proposal – 1 MMU**
- Total budget for 1 MMU for 3 Years – Rs.83,41,780/-** (Rupees Eighty-Three Lakh Forty-One Thousand Seven Hundred and Eighty Only)

We would like to highlight that there has been a significant increase in the costs associated with manpower, medicines, and fuel compared to the previous three-year period. However, in recognition of our long-standing partnership and commitment to this collaboration, we have retained the proposed budget at the same level as stipulated in the previous MOU.

We sincerely request you to kindly consider the above proposal and support us in continuing this impactful initiative. We look forward to **strengthening our partnership with HTL Ltd and HFCL Group** and working together over the coming years to uplift the health and well-being of the poor, weak, and needy.

Thanking you for your continued trust and support.

For **Wockhardt Foundation**

A handwritten signature in blue ink, appearing to read 'Denis Varghese', is written over a circular blue stamp. The stamp contains the text 'WOCKHARDT FOUNDATION MUMBAI' around the perimeter.
Denis Varghese
Director